



About Us

CUSITech provides electrical reliability solutions to help organizations maximize uptime and reduce service spend with a fast return of investment. We deploy electrical experts across the nation. Our dedicated project management team coordinates with your vendors, customers and partners. Our integrated electrical services are already used by some of the biggest brands across the country.

About The Client

The client is a national home improvement and hardware retailer whose locations are more than 50 miles outside major metro areas.

“Our Project Manager, Andee, did a great job. This was a challenging project, and we didn’t have to worry about any of the ‘noise’ with the CUSITech team running the show.”

Challenge

Our client refreshes its network infrastructure annually, including data cabling, and installs new access points, antennas and routers at 450 locations in remote areas. They had struggled with the refresh each year. The previous companies that tried to manage the implementation did a poor job with their daily communications, fell behind with the deployment and never managed to complete all locations on the site list for the year.

Solution

CUSITech changed the communication process to ensure the project was transparent. The client had full access to information about each location. Our in-house technical engineers rewrote the scope of work for the field technicians to ensure accurate installs on the first visit to eliminate revisits. We completed the entire implementation in less than 90 days. The refresh had never been closed out in the past with 100% of the open sites completed.

Results

The client could focus on its core business rather than having teams of people preoccupied with this project while they investigated individual sites. Costs were also lowered through not having to travel to sites to verify the installations were completed properly.